

Glen C. Collins, Ph.D., P.E.

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PROFESSIONAL SUMMARY - Chief Operating Officer and Systems Engineering Consultant

- 20 Years of Program Management, Systems Engineering, and Proposal Development Experience
- C-Level Manager Handling \$250M Contract with over 100 Personnel and International Offices
- Extensive Business Development, Personnel Management and Contracts Experience
- Turn-Around and Start-Up Specialist, Team Builder, and \$1B Winning Proposal Manager
- Broad-Based Systems Engineering, Networking, and Software Engineering Background
- Technology Leader and Registered Professional Engineer (P.E.)

EXPERIENCE HISTORY

COO and Principal Consultant, TransTechnology Associates LLC, Alexandria, VA

International management and engineering consultant providing program management, technical direction, systems engineering, business strategy, proposal management, and new business development for high technology software, networking, communications, and systems integration companies. Multi-office overseas management experience in South Africa, Germany, Iraq, Italy, Afghanistan, Uzbekistan and Greece. Extensive experience in technical leadership, team management, collaborative projects, and business development across disciplines including the technical direction, evaluation and oversight for multiple subcontractors and crews. IT and software expertise ranges from middleware/ESB consolidations to massively-parallel high performance computing.

Work history since 1990 includes:

- '16 – date Proposal Manager and Systems Engineering Consultant, General Dynamics, Richardson, TX
- '11 – '15 Program Management and Support, General Dynamics, Richardson, TX
- '10 – '10 Chief Operating Officer, AIS Engineering, Inc., Silver Spring, MD
- '06 – '09 Senior Program Manager, DRS Technical Services, Inc., Stuttgart, Germany
- '06 – '07 Product Development Director, General Dynamics SATCOM Technologies, Inc., Duluth, GA
- '05 – '06 Business Development, L-3 Communications, Inc., Hauppauge, NY
- '00 – '05 Program Manager and Product Development Director, DataPath, Inc., Duluth, GA
- '98 – '00 Technical Director and Principal Systems Engineer, Centurum, Arlington, VA
- '92 – '98 Vice President, Network Systems Group, Scientific Research Corporation, Atlanta, GA
- '90 – '92 Assistant Professor of Electrical Engineering, US Naval Academy, Annapolis, MD and Research Consultant, Naval Research Laboratory, Washington, DC

EDUCATION

Ph.D., Vanderbilt University, Artificial Intelligence and Computer Engineering

M.S.E.E. and B.E.E., Georgia Institute of Technology, Electrical Engineering

Certificate (Multi-Disciplinary) in Acoustical Engineering, Georgia Institute of Technology

CERTIFICATIONS

Registered Professional Engineer (P.E.) since 1981, Tennessee Certificate #13692

Professional Training in Personnel Management, Marketing, IP Networking, Object-Oriented Programming, Object-Oriented Analysis and Design, High Performance Computing and Real-Time Systems Design

Shipley Associates Courses: Writing and Managing Federal Proposals, Color Team Reviews, Past Performance Preparation, and Winning Executive Summaries

Member of the Association of Proposal Management Professionals (www.apmp.org)

AWARDS

Member of Tau Beta Pi, National Engineering Honorary Society

Eagle Scout with God and Country Award

Formerly held Secret Clearance and TS/SCI with tickets and CI poly (now expired)